Oracle NetSuite for Professional Services

Financials – CRM – Supply Chain - Projects

Azdan Stairway for Professional Services

Establish
- Professional services automation
- Financials
- CRM
- Analytics and dashboards

Elevate
- Revenue management
- International expansion
- Approvals management
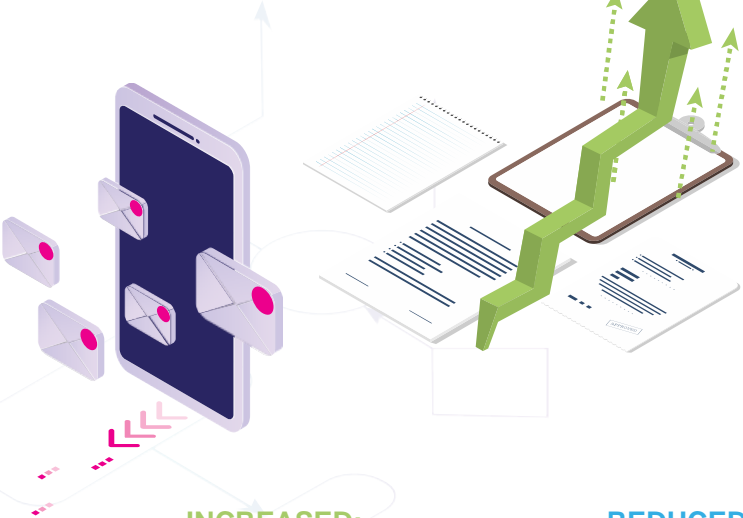- People management

Expand
- Subscription management
- Billing and advanced revenue
- Inventory management

Accelerate
- Planning and budgeting
- Talent management
- Tax management

Dominate
- Advanced planning
- Artificial intelligence
- Ecommerce
- Email marketing

INCREASED:

Business Insights — 80%

Collection Time for Receivables — 40%

Utilization of Resources — 30%

REDUCED:

Time to Close the Books — 70%

IT Support Costs — 60%

FINANCE & ACCOUNTING

- General Ledger
- Accounts Receivable
- Accounts Payable
- Fixed Assets Management
- Cash Management
- Payment Management
- Multi-Currency & Multi-Company
- Financial Consolidation
- Configurable Tax Engine

CRM

- Sales Force Automation
- Customer Service Management
- Marketing Automation
- Partner Relationship Management
- Mobile

HCM

- Core HRIS
- Payroll Automation
- Leave & Attendance
- Employee Self Service
- Recruitment
- Performance Appraisal
- HR Analytics

PROJECT MGMT

- Project Management
- Project Accounting
- Resource Management
- Time & Expense Management
- Billing

PROCUREMENT

- Purchase Requisition
- Purchase Contract & Blanket PO
- Request for Quote (RFQ)
- Requisition Approval Workflow

INVENTORY

- Inventory Control
- Warehouse Management
- Cost Management
- Order Fulfillment
- Inventory Visibility

PRODUCTION

- Product Data Management
- Planning and Scheduling
- Work Order Management
- Quality Management
- Manufacturing Execution System

Oracle NetSuite Financial Management

" NetSuite Financials is a cloud-based accounting software that provides a suite of financial management applications.

The General Ledger (GL) is for all financial transactions. It provides a complete audit trail of all transactions and allows you to create financial statements such as balance sheets and income statements.
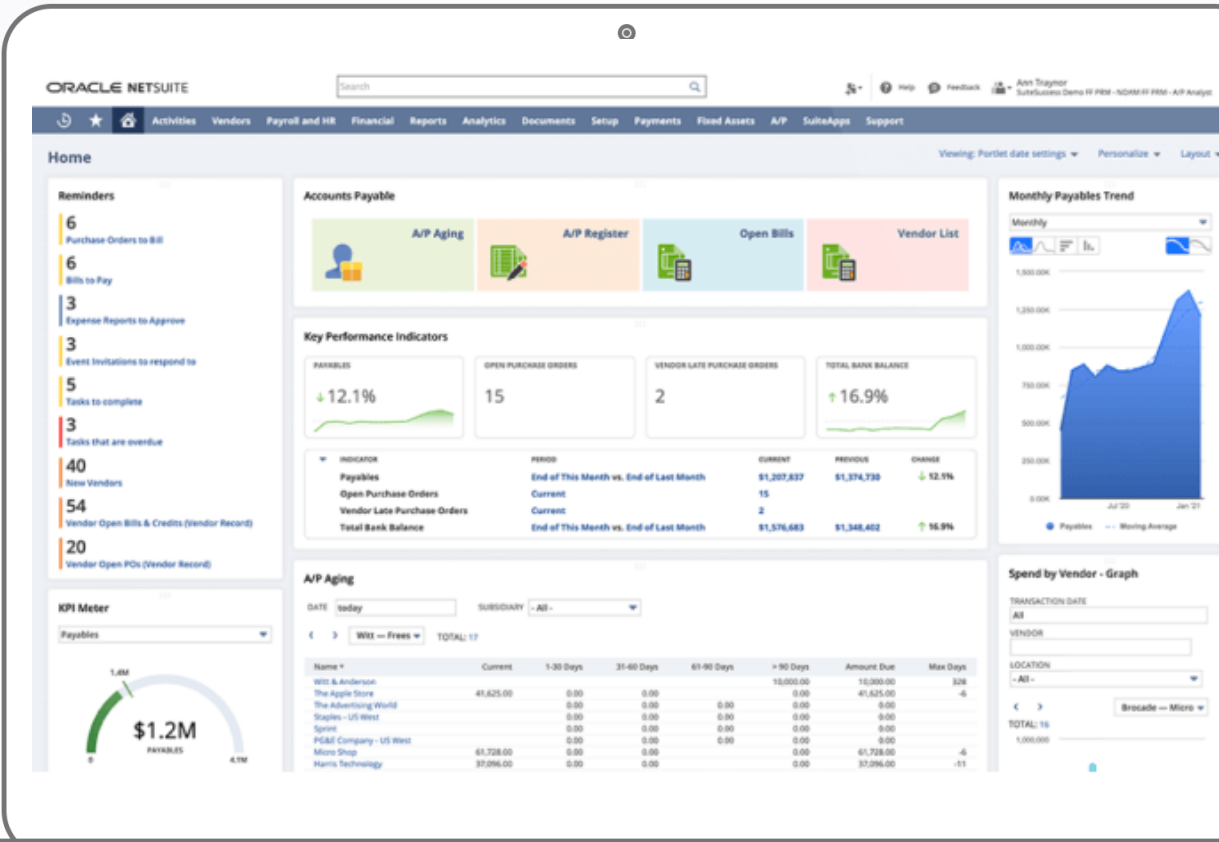
Accounts Payable (AP) is used to manage vendor bills and payments. It allows you to track vendor bills, create purchase orders, and manage payments.

Accounts Receivable (AR) is used to manage customer invoices and payments. It allows you to track customer invoices, create sales orders, and manage payments.

Fixed Assets Management automates the management of fixed assets acquisition, depreciation, revaluation, and retirement, as well as maintenance schedules and insurance.

NetSuite for IT/Software companies

Discover Sales Opportunities Organize visits and meetings, track upcoming payments

Project Accounting Ensure accurate accounting & billing throughout the project.

Timesheet Management Enables users to quickly and easily capture detailed timesheets.
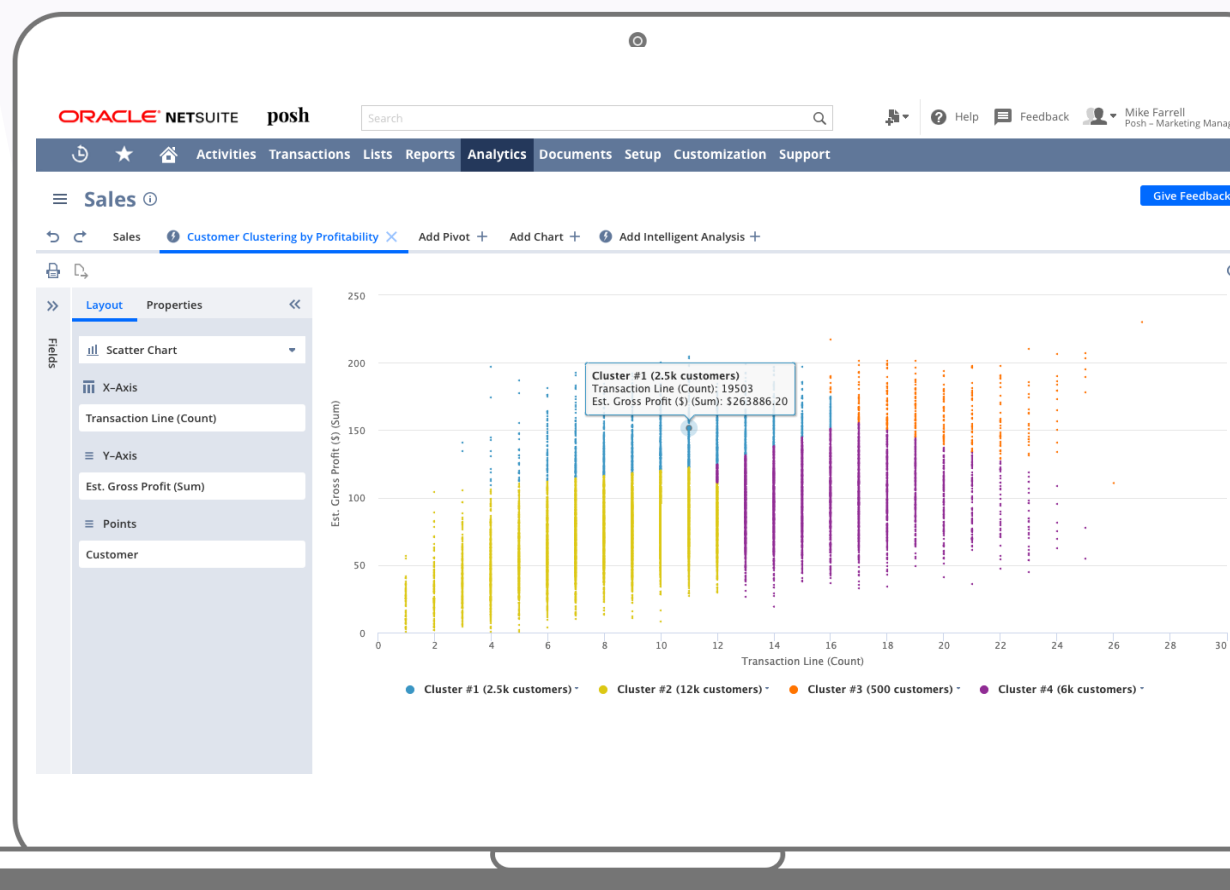
Resource Management Enables project managers to optimize staffing and utilization.

Improve Project Profitability. Review timelines, resource needs and profitability to develop more accurate quotes.

Business Intelligence Unleash NetSuite Analytics or integrate with your BI tool.

> " NetSuite's ERP gives you a real-time view into opportunities, resources and financials that will let you deliver service engagements.

Services Resources Planning
Professional Services Automation solution unifies all project functions, making it easier to manage IT services.

Project Accounting

Project Management

Resource Management

Timesheet Management

Expense Management

Customer Relationship

Financial Management

Human Capital

Procurement Management

Inventory Management

Marketing Automation

Task Management

Abu Dhabi University
Azdan Case Study

Business Situation

In the higher organization sector, it is not easy to support the operational and financial planning process. However, until recently, ADU had no integrated system for budget analysis and execution, relying exclusively on Excel sheets.

Results

Abu Dhabi University successfully achieved the goals of its five-year strategic plan:

- With the implementation of sophisticated forecasting techniques, the university achieved an impressive forecasting accuracy of 95%.
- The budgeting and reporting cycle was reduced by more than 60%. The streamlined budgeting process enhanced efficiency and decision-making.

Location	UAE
Industry	Education, Professional Services
Solution	Oracle EPM
Employees	500+

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